

National Aeronautics and Space Administration



NASA.FY14

SMALL BUSINESS INDUSTRY AWARDS

Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



MindPoint Group, LLC

NASA Shared Services Center



Describe your company.

Founded by four partners in 2009, MindPoint Group (MPG) is an 8(a), Economically Disadvantaged Woman-Owned Small Business (EDWOSB), and minority-owned small business. At MindPoint Group, we specialize in one thing: IT security. Period. Our singular focus and reputation as cybersecurity experts have earned us roles as trusted advisors to key Government and industry decision makers; in these roles, we help shape IT security policy, engineer innovative security solutions, and support security operations. Our dedication to innovation and service delivery has earned us recognitions in 2014, such as Government Contractor of the Year (Small and Emerging Contractors Advisory Forum), Fantastic 50 company (Virginia Chamber of Commerce), Fast 50 company (*Washington Technology* magazine), 18th Top Security company (Inc. 5000), and, most notably, a NASA Honor Award (as part of the NASA Web Services team).

Describe what service or support you provide to NASA.

MPG is the sole IT security service provider on NASA's Web Enterprise Service Technologies (WESTPrime) contract, which is the largest Federal cloud initiative, securely migrating both public-facing and internal applications to the cloud. MPG is assisting NASA with transforming its traditional data center security implementation to a virtualized, elastic, and efficient infrastructure. We have helped NASA to continue its tradition of innovation by adopting the cloud to drive efficiencies and cost savings while improving security. We are very excited to have the opportunity to provide pioneering IT security engineering and architecture, cloud and application security, and compliance solutions to an agency like NASA, which is a front-runner in adopting cloud technologies for its Web presence.

Describe why your company won this award.

Under the WESTPrime contract, MindPoint Group has been working to adapt traditional security monitoring capabilities to the cloud, identifying the areas where traditional tools fall short and developing

new solutions in the process. Innovation is a key to surviving and thriving on this program. To that end, we have rapidly developed an expertise with the cloud and with building a security-focused DevOps skill set so that our security solutions are as elastic and efficient as the infrastructure and applications we protect.

Describe your company's support of small businesses.

MindPoint Group is an SBA-certified 8(a), Woman-Owned Small Business (WOSB), EDWOSB, and minority-owned small business providing cybersecurity support services to the Federal Government and commercial clients in the capacity of a prime contractor and subcontractor. MindPoint Group is committed to partnering with large and small businesses. We seek partnerships that foster collaboration, allowing us to extend our expertise in delivering exceptional IT security solutions for our clients while providing more diversity. As a growing small business, MindPoint Group is also a strong advocate of startup small businesses, to whom we provide subcontracting opportunities, mentoring, and support that are critical to the survival and growth of these new businesses.

Describe your company's future.

Very early on, we made a decision to focus purely on cybersecurity. This focus allows us to provide expertise with breadth and depth in a market that is fast-growing and sustainable for the long term. Our goal for the future is to continue to rapidly adapt to new technologies and new problems by delivering innovative solutions to our clients. We will build on the capabilities we have in order to continue advancing our reputation as a leading security service provider. To demonstrate our expertise in this area, we hope to begin adding to our portfolio new cloud-focused projects in both the Federal and commercial sectors. In addition, we will share some of our expertise in the form of small, open-source projects that contribute to the improvement of the security community as a whole.

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